

Please provide the following information:

- Full Name of the Insured
- State of Residence
- Date of Birth (minimum age of 70)
- Net Worth (Estimated Net Worth of \$5MM or greater)
- Insurance Coverage in Force
- Max Face Amount per Life = \$10,000,000
- Your Name, Your Assistant's Name and how you would like to be contacted
- Status of the offer Fully Underwritten or Tentative
- Illustration run in state of residence
- An LE provided by AVS

Life Insurance Illustration Tips

- Use Current or Guaranteed product
- Run to age 105. The policy should not lapse before age 105
- Year 1 Enough Premium to ensure that there will be no premiums through year 3
- Year 2 No Premium
- Year 3 No Premium
- Beyond Year 3 Minimum COI's until age 105
- Must meet minimum premium finance commitments. \$500,000
- Permitted carriers and product:
 - o Lincoln LifeGuarantee Plus
 - o Sunlife
 - o Guardian
 - o Transamerica

Our Preferences

Please forward unsecured pdf's of your illustrations. This format allows us to quickly copy and input data into our model.

These materials are for informational purposes only and constitute neither an offer to sell nor a solicitation to purchase securities or insurance. Sophisticated capital markets and insurance products are complicated subjects requiring thorough due diligence and evaluation of the potential risks and benefits. The recipient of these materials should consult his or her own legal and tax advisors with respect to an evaluation of their content. Concord specifically prohibits the redistribution of this material and accepts no liability whatsoever for the actions of third parties in this respect. ©2009 Concord Capital Funding, LLC. All rights reserved. Version 04.14.09