# **TERM LIFE EXPRESS 15, 20, 30**



PRODUCT GUIDE

## SAFEGUARDING A FAMILY'S MOST IMPORTANT ASSET WITH TERM LIFE EXPRESS

This guide describes the specifications and features of term life insurance products designed to provide protection for mortgage holders. Term Life Express offers a variety of provisions and optional benefits that today's homeowners want.

More than just mortgage insurance, it gives clients and their families the peace of mind of knowing that money will be available to help pay off their mortgage or other debts if they die, or help make their mortgage payments if they suffer a disability.

Term Life Express target markets are:

- Young families
- Dual-income families
- People with long-term debts such as a mortgage
- Families with limited resources and large insurance needs

#### **FEATURES**

- Can help pay off debts if they die
   In the event of death, provides cash that may be used to
   pay off debts, enabling the surviving spouse and children
   to keep the current lifestyle.
- Can help provide income for mortgage payments if they become disabled

In the event of a covered disability, this rider provides cash that can be used to make mortgage payments for either 18 or 30 months, after a 90-day\* elimination period.

\*In MD – 120-day elimination period.

Residential Damage Rider

If the primary residence sustains \$25,000 or more of damage, this provision allows the monthly base premiums and riders to be waived for one six-month period.

Waives premiums if they become unemployed
 In the event of qualifying unemployment, provides for premiums to be waived for one six-month period.

#### **Refunds all premium paid**

At the end of the policy term, this provision provides for a refund of all premiums paid if the life insurance is no longer needed.

#### **PRODUCT SPECIFICATIONS**

#### Terms:

**Five-Year Guarantee (the premium is guaranteed for the first five policy years)** 20-year Level Term 30-year Level Term

### Full Guarantee (the premium is guaranteed for the entire term)

15-year Level Term 20-year Level Term with Return of Premium 30-year Level Term 30-year Level Term

#### **Death Benefit Options:**

Level Death Benefit

#### **Face Amounts:**

\$50,000 - \$400,000 (simplified underwriting)

#### **Underwriting Classes:**

Simplified Underwriting Standard Tobacco Standard Nontobacco

#### **Premium Modes:**

Annual (1.00) Semiannual (.52) Quarterly (.275) Monthly BSP (.089)

#### Grace Period: 31 days

Policy Fee: \$60 per year, per policy

**Policy Exclusions:** The policy's face amount will not be paid if the Insured's death results from suicide, while sane or insane, within two years of the date of issue (in CO, MO and ND, within one year). Instead, we will pay the sum of premiums paid since issue. In MO, benefits will be paid for all causes of death unless evidence shows that suicide was intended at the time of purchase.

**Issue Ages Based on Age Last Birthday:** Maximum issue ages may vary by state, product and risk class.

Term	Guarantee	Without ROP	With ROP NonTobacco	With ROP Tobacco
15-Year	Full	18-65	N/A	N/A
20-Year	5-year	18-65	N/A	N/A
20-Year	Full	18-60	18-50	18-50
30-Year	5-year	18-65	N/A	N/A
30-Year	Full	18-50	18-50	18-50

The noted <i>Term Life Express</i> products are not available for the states listed below			
State	20/20 – ROP 30/30 – ROP		
Utah	X	X	
Pennsylvania	X	X	
Washington	Х	X	
Vermont	X	Х	

### State Special Issue Ages

		MAXIMUM ISSUE AGE LIMITATION		
		National	FL, IN, NJ, OR, PA, UT	WA
	Nontobacco	65	65	65
15T Non-ROP	Tobacco	65	65	65
20T Short Guar Non-ROP	Nontobacco	65	65	Not Available
	Tobacco	65	65	Not Available
	Nontobacco	60	60	60
20T Full Guar Non-ROP	Tobacco	60	60	60
20T Full Guar ROP	Nontobacco	50	50	Not Available
	Tobacco	50	50	Not Available
20T Short Cuer Nen BOD	Nontobacco	65	50	Not Available
30T Short Guar Non-ROP	Tobacco	65	50	Not Available
30T Full Guar Non-ROP	Nontobacco	50	50	50
	Tobacco	50	50	50
30T Full Guar ROP	Nontobacco	50	50	Not Available
SUT Full Guar ROP	Tobacco	50	50	Not Available

The Disability Income Rider is not available on ROP products.

#### **Disability Income Rider Occupational Guidelines**

This section is designed to assist producers in knowing which occupations are uninsurable under Term Life Express Disability Income (DI) rider.

It is important that each application accurately describes the applicant's specific duties. Each applicant must have 12 months of earned income to be eligible for this rider.

If the applicant has more than one gainful occupation, whether full-time (30 or more hours per week), part-time or seasonal, all must be shown. Any decision on uninsurable occupations will be based on the one involving the greatest hazards. Income from the part-time or seasonal occupations will generally NOT be considered for determining monthly benefit amount eligibility/limits.

Uninsurable occupations and examples of some job duties are listed in alphabetical order. For occupations not listed, contact an underwriter for assistance. The uninsurable occupational list is a guide. Mutual of Omaha's underwriters utilizing all available sources of information will determine all final eligibility. Your assistance in providing precise details of any applicant's occupational duties will be beneficial toward determining any final eligibility status. Underwriting may require additional information regarding occupation and income.

## Uninsurable occupations and examples of selected duties

Acid Manufacturing — Acid handlers, skilled workers, other workers

Acrobat

Actor/Actress

Armed Forces Personnel

Asbestos Removal Workers

Astrologer

Athlete, Professional — Baseball, Basketball, Bowling, Golf, Jockey, Karate Instructor, Ski Instructor, Skier, Swimming, Tennis

Automobile Industry — Assembly Workers, Factory

Aviation Industry — Air Traffic Control Specialist

Aviation Industry/Aircraft Crew — Flight Attendants, Other Pilots or Officers (balloon, bush, test, crop dusting, firefighting, instructor, law enforcement, cable or pipeline patrol or helicopter)

Bailbondsman

Bill Collector — Repossessing

Blaster or Explosive Handler

Broker — Floor trader

Building and Construction/Bridge Construction — Painter, Structural Steel Workers

Building and Construction/Building Cleaners, Exterior — Sandblasters

Building and Construction/General Construction — Explosive Handler or Blaster, Painter (exterior-structural steel), Steeplejack, Structural Steel Workers (includes metal tank erection), Tower Erectors, Tunnel Workers (shaft or subway)

Busboy, Busgirl

Casino Workers (Dealers, Pit Boss, workers on floor)

Chemical Industry — Acid or Caustic Material Handlers, Machine Operators, Maintenance Worker, Other Workers, Still and Tank Cleaners

Circus or Carnival Workers — Acrobat, Aerialists, High Wire Performers, Wild Animal Handlers or Attendants

Crop Duster (flying)

Diver

Dockworker, Stevedore, Wharfworker (water transportation)

Drivers — Ash, Garbage, Trash, Emergency Vehicle (other than Fire), Racing (all types), Taxicab

Engineer — Mining (underground mine)

Entertainment Industry (Movies/Radio/Television) — Actor/ Actress/Entertainer

Explosive Handler or Blaster

Fashion Model

Firefighter

Fishing Industry/Fisher — Deep Sea — Others NEC (including divers)

Gambler, Professional

Garbage Collector

Guard — Prison or Correctional Facility

Guide — Mountain Climbing or River

Health Care Services, Professional — Masseur or Masseuse

Horse Breaker

Jockey

Junk Dealer

Law Enforcement — Jailer, Matron, Parole, Probation, Police Officer — Narcotics, Vice or Undercover, Prison Guard

Longshore Worker

Lumber Industry/Logging — Raft or River Crew

Lumber Industry/Road Building — Workers and Crew Supervisor

Lumber Industry/Sawmills — Laborer, Logpile Worker, Other Workers, Pond Worker, Slip Worker

Lumber Industry/Woods Crew — Fallers (shear operator), Chopper, Bucker, Busheler, Choke Setter, Chainsaw Operator, Hooker, Rigger, etc.

Lumber Industry/ Yard, Lumber — All Workers (non-clerical)

Marine Industry/Seagoing Vessels — Cargo — Crew

Masseur or Masseuse

Metal Industry — Workers in furnace rooms or those working with or near hot metal or slag

Mining Industry — Underground Workers, Generally; Hard
Rock Miners
Mining Industry/Open Pit and Strip Mines — Blaster or Explosive Handler
Mining Industry/Underground Mines — Blaster or Explosive Handler, Engineer
Musician — Night Club, Restaurants, Lounges, Taverns, etc.
Printing and Publishing Industry (Books, Newspapers, Periodicals) — Author/Novelist/Writer — All Others [not salaried]
Public Utilities/Electric — Cable Splicer, Power Line Installer/ Repairer, Troubleshooter, Tower Erectors, Tree Trimmers, Tunnel Workers (shaft or subway)
Public Utilities/Telephone, Telegraph, Cable TV — Lineman
Quarries — Blaster
Radium Workers
Rendering Plant Workers
Restaurant/Tavern Industry — Bartender (not owner), Busboy, Busgirl
Rodeo Performer
Steeplejack
Stevedore, Dockworker, Wharfworker (water transportation)
Structural Steel Workers (includes metal tank erection)
Stuntlady, Stuntman
Tattoo Artist/Body Piercing
Taxicab Driver
Trash Collector
Tree Trimmer/Surgeon
Wharfworker, Dockworker, Stevedore (water transportation)

Zoo Attendant — Wild Animal Handlers	
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DI Rider Build Chart Unisex Table			
Height	5'0"	5'1"	5'2"
Weight	183	183	186
Height	5'3"	5'4"	5'5"
Weight	190	196	201
Height	5'6"	5'7"	5'8"
Weight	206	213	220
Height	5'9"	5'10"	5'11"
Weight	227	234	242
Height	6'0"	6'1"	6'2"
Weight	250	259	270
Height	6'3"	6'4"	6'5"
Weight	280	288	297
Height	6'6"	6'7"	6'8"
Weight	305	313	321
Height	6'9"	6'10"	
Weight	329	339	

#### Additional Product Features, Provisions and Riders

Subject to state approval

#### **Return of Premium**

The ROP feature allows the base insured to receive a refund, up to 100 percent of all premiums paid into the policy, upon surrender of the policy. The ROP amount will return all premiums, paid and waived, including all policy fees and all rider premiums.

The Return of Premium percentages will vary from policy year to policy year on a policy to policy basis.

#### **Unemployment Provision**

This provision has a 6 month benefit period where we will waive the premiums for the base plan and all riders if the Insured becomes unemployed. The base plan must be in force for 24 months (in PA, 9 months) before unemployment begins. The elimination period is 4 straight weeks of unemployment where the Insured is receiving state or federal unemployment benefits.\* Proof of unemployment will be required at the time of claim. This will be a one time waiver.

\*In Utah and Pennsylvania, from any recognized unemployment program.

#### **Common Carrier Death Benefit Provision**

This provision provides for an additional death benefit equal to 100 percent of the original face amount. If the base insured dies in an accident while a fare paying passenger on a common carrier (e.g., airplane, train, bus, etc.), we will pay the beneficiary the additional amount.

**Disability Income Rider** (not available on ROP products) The rider can only be added at issue. The premium is guaranteed only for the first year. The Insured can apply at issue for a maximum monthly benefit equal to the lesser of:

- 1.5 percent of the face amount at issue or
- \$3,000 per month or
- 60 percent of the Insured's monthly gross income (If group insurance disability coverage is in force, a maximum total benefit of 72 percent of the insured's monthly gross income may be allowed.)

The monthly benefit amount being applied for will be reduced by the amount of any individually owned Disability Income insurance already in-force. The Insured will also apply for either an 18-month benefit or a 30-month benefit. The monthly benefit amount and the benefit period cannot be changed after issue. The elimination period is 90\* days. Pre-existing conditions are excluded from coverage during the first two years of the policy.

The minimum monthly benefit amount that can be applied for is \$250.

The Insured can use the 18 or 30 months of benefit at various times if the disability did not last the entire benefit period (i.e., initial disability lasted 12 months and so insured has 6 months of an 18-month benefit left). Once the Insured uses

up the entire 18 or 30 months of disability benefits, the rider terminates and the premium drops off.

If the Insured does not become disabled prior to the earlier of the end of the level period or age 60, the benefit is no longer available. However, if the Insured is in benefit he/she will continue to receive the remainder of the benefit as long as he/ she is still disabled.

The rider premium stops on the anniversary date of the level period or the anniversary date following the Insured's 60th birthday.

The definition of disability will be "Any Occupation" for the entire 18 or 30 months. "Any Occupation" disability is defined as the Insured's inability to substantially perform in the usual and customary way the essential duties of any occupation for which the Insured may qualify by reason of education, training or experience.

The net monthly income disability benefit payable equals the monthly income benefit shown on the policy data pages, reduced by the amount of Social Insurance benefits received, if any, for the total disability being claimed. Social Insurance means disability or retirement benefits the Insured is receiving due to a current sickness or injury. Social Insurance benefits include: Social Security Disability or Retirement Benefits, Workers' Compensation Benefits, Government Retirement and/or Disability Fund Benefits, and Railroad Retirement Act Disability Income or Retirement Benefits.

Regardless of any reduction due to Social Insurance, benefits payable for Total Disability under this Rider will not be less than \$50 per month.

\*In MD, elimination period is 120 days.

#### Waiver of Premium Due to Disability Rider

If the Insured becomes totally disabled and is unable to work, we will waive the premium for the base policy and all riders through the level period. The elimination period is 90\* days. This benefit will continue as long as the Insured is disabled. If the Insured does not become disabled prior to the earlier of the end of the level period or age 60, the benefit is no longer available.

The premium for this rider stops on the anniversary date of the level period or the anniversary date following the Insured's 60th birthday.

The definition of disability will be "Any Occupation." "Any Occupation" disability is defined as the insured's inability to substantially perform in the usual and customary way the essential duties of any occupation for which the Insured may qualify by reason of education, training or experience. The premium will be a percent of the total premium for the base policy and all other riders.

\*In MD, elimination period is 120 days.

#### Residential Damage Rider

If the primary residence sustains \$25,000 or more of damage, this provision allows the monthly base premiums and riders to be waived for one six-month period.

#### Accelerated Death Benefit Rider

The rider can only be added at issue. An Accelerated Death Benefit Rider (no cost) will be available as an addition at issue.

The rider provides a lump-sum benefit if the Insured provides evidence that his/her life expectancy is 24 months or less. The lump-sum benefit is equal to 92 percent of the death benefit. Once the 92 percent benefit is paid out, the policy will be terminated.

In Florida, life expectancy is 12 months or less. The lump-sum benefit is equal to 94 percent of the death benefit.

In New Jersey, life expectancy is 6 months or less. The lumpsum benefit is equal to 96 percent of the death benefit.

In IN, OR and WA, lump sum benefit is equal to 94 percent.

The ABR rider may not be available in all states.

#### Accidental Death Benefit Rider

The rider can only be added at issue. The issue age of the base insured must be 18-55.

The rider terminates and the premium stops at the earlier of the level period or the anniversary date of the policy following the Insured attaining age 65. The ADB amounts available are based on the issue age of the base insured and are as follows:

- Minimum ADB Amount: \$10,000
- Maximum ADB Amount: Issue Ages: 18 25 = \$100,000 Issue Ages: 26 - 55 = \$250,000

**OR** 1 times the face amount, whichever is less.

Premiums will not vary by sex or smoker classification.

#### **Children's Rider**

The rider can only be added at issue, and is available for the base policyowner only. The issue age of the base insured must be 18-55.

The rider terminates and the premium stops at the earlier of the anniversary date following the Insured's age 65 or the youngest child attains age 23. The Children's Rider covers all unmarried dependent children (age 15 days through 23 years (i.e., cannot be added after 20 years of age)) who are members of the Insured's household and listed in the application. Children born or adopted after issue of this rider are included automatically when they attain the age of 15 days.

When the coverage on a child expires, the child may, without evidence of insurability, convert to any form of permanent insurance up to \$5,000 for every \$1,000 of term coverage.

The annual premium for the Children's Rider is \$7.20 for every \$1,000 of insurance. This rider is available in amounts of \$5,000 and \$10,000.



Life insurance underwritten by: UNITED OF OMAHA LIFE INSURANCE COMPANY

A MUTUAL of OMAHA COMPANY Mutual of Omaha Plaza Omaha, NE 68175 *mutualofomaha.com* 



Product base plans, provisions, features and riders may not be available in all states and may vary by state.

Policy forms:

#### Full Guarantee

- 15-year level term: B630LNA07P, or state equivalent. In LA, B690LLA07P. In NC, B762LNC07P. In OK, B832LOK07P. In OR, B842LOR07P. In TX, B892LTX07P.
- 20-year level term: B628LNA07P, or state equivalent. In LA, B688LLA07P. In NC, B760LNC07P. In OK, B830LOK07P. In OR, B840LOR07P. In TX, B890LTX07P.
- 20-year level term with return of premium: B629LNA07P, or state equivalent. In LA, B689LLA07P. In NC, B761LNC07P. In OK, B831LOK07P. In OR, B841LOR07P. In TX, B891LTX07P.
- 30-year level term: B634LNA07P, or state equivalent. In LA, B694LLA07P. In NC, B766LNC07P. In OK, B836LOK07P. In OR, B846LOR07P. In TX, B896LTX07P.
- 30-year level term with return of premium: B635LNA07P, or state equivalent. In LA, B695LLA07P. In NC, B767LNC07P. In OK, B837LOK07P. In OR, B847LOR07P. In TX, B897LTX07P.

#### **Five-Year Guarantee**

- 20-year level term: B626LNA07P, or state equivalent. In LA, B686LLA07P. In NC, B758LNC07P. In OK, B828LOK07P. In OR, B838LOR07P. In TX, B888LTX07P.
- 30-year level term: B632LNA07P, or state equivalent. In LA, B692LLA07P. In NC, B764LNC07P. In OK, B834LOK07P. In OR, B844LOR07P. In TX, B894LTX07P.

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